

Event

SAME San Antonio Post
*2025 Small Business
Market Research Fair*

**Office of Small
Business Programs**

Fort Worth District

U.S. Army Corps of Engineers

April 9, 2025



Office of Small Business Programs



Advocate

- ✓ Assure SB are given fair opportunity and consideration in procurements

Inform

- ✓ Forecast Opportunities, Acquisition Process, Outreach Events

Counsel

Capability Statement Improvements

- ✓ Updated Experience, General Description, Performance Rating, and \$ Amount

SBA's DSBS Profile Improvements

- ✓ Keywords, Performance Area, Bonding Increases, Updated Experience

Assist

- ✓ Encourage Industry Response to Sources Sought, Participation, Networking, Subcontracting
- ✓ District Staff with *Market Research* / Acquisition Strategy (Recommend SB for procurements)

Review

- ✓ Acquisition Plans, SB Coordination Records, SB Participation & SB Subcontracting Plans

Office of Small Business Programs

Small Business Set-Aside

Self-Certified
SB Joint Venture-Identified in SAM.gov

8(a) Program Set-Aside

SBA-Certified
Sole Source not exceed \$4.5M for services
Sole Source to ANC/NHO/Tribal up to \$100M

HUBZone Set-Aside

SBA-Certified
Sole Source not exceed \$4.5M for services

Service-Disabled Veteran-Owned Set-Aside

SBA-Certified
Sole Source not exceed \$4.5M for services

Women-Owned Set-Aside or Economically-Disadvantaged, WO Set-Aside

SBA-Certified
Based on [NAICS Code](#): WO: 236, 237, 541 & 562 / EDWO: 238
Sole Source not exceed \$4.5M for services

Are you **SBA Certified**?
Learn more at
<https://certify.sba.gov/>

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Market Research Determines Acquisition Strategy

Competitive OR **Sole Source** ~ Socio-Economic SB Set-asides:

- 8(a) Program
- HubZone
- SDVOSB
- WOSB

NO Order of Precedence (***Determined by Market Research***)

1. 8a, HZ, SDVOSB or WOSB socio-economic set-asides
2. SB Set Aside
3. SB MATOC (Multiple Award Task Order Contract)
4. UR MATOC (Unrestricted with SB Reserves)
5. Full & Open Competition / Unrestricted (UR)

Did you know?
Responding to a Sources Sought
may determine
Acquisition Strategy!

Office of Small Business Programs

Be Prepared for Solicitation

SAM.gov = Keep profile **Active** and **Update Bonding \$** www.sam.gov

APEX Accelerator = Become a client. Join Email List. Subcontractor Resource.
<https://www.apexaccelerators.us/#/service-area-locator>

SBA = **Get Certified!** Certification present on SAM.gov profile
SBA-Certifications: 8(a) Program, HUBZone, SDVOSB, WOSB

Learn more at <https://certify.sba.gov/>

Indefinite Delivery Contract Opportunities



- Value Engineering Services – **Small Business Set Aside**
\$95M
Phase 1 – estimated to issue FY25 3Q
Solicitation: (W9126G- TBD)
- Land Survey Services MATOC – **Small Business Set Aside**
Support SWF Surveying & Geospatial Functions (NAICS 541370)
\$90M
Phase 1 – estimated to issue FY25 3Q
Solicitation: (W9126G- TBD)

Military Programs – JBSA FY25

Contracting Method	Set Aside	Installation	Category	Project Name	Range	Funds Type	Advertise
Competitive Request for Proposal - Two Step (Design-Build)	Unrestricted	Randolph Air Force Base	Construction	JBSA RAN Child Development Center	\$25-50M	MILCON	FY25 Q3
Competitive Request for Proposal - Two Step (Design-Build)	Unrestricted	Lackland Air Force Base	Construction	JBSA LAK Child Development Center	\$25-50M	MILCON	FY25 Q3
Competitive Request for Proposal - One Step (Full Design)	Unrestricted	Lackland Air Force Base	Construction	JBSA BMT Sat Classrooms/Dining Fac 4	\$100-250M	MILCON	FY25 Q4
Competitive Request for Proposal - One Step (Full Design)	Unrestricted	Lackland Air Force Base	Construction	JBSA LAK NAF Temp Lodging Facility (50 Two-Bedroom Units)	\$25-50M	SRM	FY25 Q3
Competitive Request for Proposal - One Step (Full Design)	Unrestricted	Lackland Air Force Base	Construction	JBSA LAK NAF Construct Visiting Quarters	\$50-100M	SRM	FY25 Q3

* MILCON = Military Construction (5 Year Appropriation) – Minor MILCON same as MILCON with a cap of \$9M

* SRM = Sustainment, Restoration, Modernization (1 Year Appropriation)

Military Programs – JBSA FY2026

Contracting Method	Set Aside	Installation	Category	Project Name	Range	Funds Type	Advertise
Competitive Request for Proposal - One Step (Full Design)	Unrestricted	Lackland Air Force Base	Construction	JBSA Chapel for America's Airman	\$50-100M	MILCON	FY26 Q1
Competitive Request for Proposal - One Step (Full Design)	Unrestricted	Lackland Air Force Base	Construction	JBSA CNS 91 Cyber Operations Center	\$50-100M	MILCON	FY26 Q1
Competitive Request for Proposal - Two Step (Design-Build)	Unrestricted	Joint Base San Antonio	Construction	JBSA Construct METC Dorm #1	\$250-500M	MILCON	FY26 Q2
Competitive Request for Proposal - One Step (Full Design)	Unrestricted	JBSA – Lackland <i>Chapman Training Annex</i>	Construction	Military Working Dog LARGE Capacity Kennel	\$50-100M	MILCON	FY26 Q4
Competitive Request for Proposal - One Step (Full Design)	Unrestricted	Lackland Air Force Base	Construction	Military Working Dog LARGE Capacity Kennel	\$50-100M	MILCON	FY26 Q4

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Military Programs – CCAD & Laughlin

Contracting Method	Set Aside	Installation	Category	Project Name	Range	Funds Type	Advertise
Competitive Request for Proposal - One Step (Full Design)	Unrestricted	Corpus Christi Army Depot	Construction	CCAD Powertrain Facility (Final Engine Test)	\$100- 250M	MILCON	FY26 Q2
Competitive Request for Proposal - One Step (Full Design)	Small Business	Laughlin Air Force Base (Del Rio, TX)	Construction	Laughlin T-7A MX Trng Sys Central Trng Fac	\$10-25M	MILCON	FY25 Q3
Competitive Request for Proposal - One Step (Full Design)	Unrestricted	Laughlin Air Force Base (Del Rio, TX)	Construction	Laughlin T-7A Ground Based Trng Sys (GBTS)	\$50- 100M	MILCON	FY25 Q3
Competitive Request for Proposal - One Step (Full Design)	Small Business	Laughlin Air Force Base (Del Rio, TX)	Construction	Laughlin Const Drainage, Arizona & Liberty	\$1-5M	Minor MILCON	FY25 Q4
Competitive Request for Proposal - One Step (Full Design)	Small Business	Laughlin Air Force Base (Del Rio, TX)	Construction	Laughlin T-7A Sunshade Allied Support	\$1-5M	Minor MILCON	FY26 Q1

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Military Programs – Laughlin AFB

Contracting Method	Set Aside	Installation	Category	Project Name	Range	Funds Type	Advertise
Competitive Request for Proposal - One Step (Full Design)	Small Business	Laughlin Air Force Base (Del Rio, TX)	Construction	Laughlin T-7A Hush House Pad	\$5-10M	Minor MILCON	FY26 Q1
Competitive Request for Proposal - One Step (Full Design)	Small Business	Laughlin Air Force Base (Del Rio, TX)	Construction	Laughlin T-7A Egress Shop Addition	\$1-5M	Minor MILCON	FY26 Q1

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CIVIL WORKS Opportunities

Contracting Method	Set Aside	Location	Project Name	Range	NAICS	Advertisement Period
Competitive Request for Proposal - One Step (Full Design)	Unrestricted	Forth Worth, TX	Central City, Upper Trinity River Basin, (North Bypass Channel)	\$100-250M	237990	FY25 Q3

Frequently Asked Questions



Project Labor Agreement (PLA) – No longer mandatory

Cybersecurity Maturity Model Certification (**CMMC**)

What is CMMC?

Verify contractors implemented required security measures necessary to safeguard Federal Contract Information (FCI) and Controlled Unclassified Information (CUI).

Level 1 (Foundational) Basic safeguarding requirements for federal contract information (Self Assessments). **EFFECTIVE DATE: 1 Oct 25**

Level 2 (Advanced) Security practices to protect CUI (Self-Assessments or Third-Party Assessments). **EFFECTIVE DATE: 1 Oct 26**

Office of *Small Business* Programs



Fort Worth District U.S. Army Corps of Engineers



View Events, Forecast, **Subcontracting Info**, **SB Participation Calculations**, and **How to Request Capability Briefing (LB must include SB)**