

SUBCONTRACTING INFORMATION

Presentation for: Industry

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OSBP SWF Website: <http://go.usa.gov/xPQUK>



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Lower-Tier Subcontractors

SBA Issues Final Rule Allowing Small Business Subcontracting Plans to Take Credit for *Lower-Tier Subcontractors*

The *main point of the rule* is the change that **allows prime contractors** to elect whether **to receive credit toward their subcontracting plans for lower-tier subcontracts** to small businesses when the subcontracting plan applies to a single contract with one federal agency.

Per SBA's final rule that went into effect on 13 Nov 2023, **prime contractors may** now elect to **use lower-tier subcontractors** to receive credit toward their Small Business Subcontracting Plan goals.

- The prime **must maintain records** of the procedures they use **to substantiate the lower-tier credit**.
- **Prime** contractors will be required to **report only** their own **first-tier subcontracting** awards.
- **Lower-tier** awards will be reported **by** the **subcontractors** that award them.

<https://www.ecfr.gov/current/title-13/chapter-I/part-125/section-125.3>

NOTE: If Prime elects to use Lower-Tier Subcontractors, MUST Notify

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Subcontracting Information

DoD Requires:

- ❖ Small Business Subcontracting Plan on contract awards with Large Business

Army Federal Acquisition Regulation (AFAR) Encourages:

- ❖ Small Business ***Participation*** (Evaluation Factor)

Office of *Small Business* Programs *strives to provide subcontracting opportunities*

Resources:

1. APEX Accelerator (formerly known as PTAC):

<https://www.apexaccelerators.us/#/service-area-locator>

2. SBA (Awards with small business subcontracting plans):

<https://www.sba.gov/federal-contracting/contracting-guide/prime-subcontracting>

3. DoD Office of Small Business Programs:

<https://business.defense.gov/Acquisition/Subcontracting/>

Did you know?

APEX Accelerator offices help LB find SB Subcontractors



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Subcontracting Resources

SBA's SUBNet: To find small business subcontractors, any large business can post a notice of a subcontracting opportunity, including the solicitation, to SBA's SUBNET (subcontracting network), called SUBNet. **Small Businesses can search and view all posts.**

https://subnet.sba.gov/client/dsp_Landing.cfm

SBA's SBS: Prime contractors may also use SBA's **Small Business Search** website to find small businesses. Website offers a *mass Email Feature* to notify SB of inquiries.

Old: <https://dsbs.sba.gov> **NEW Website:** <https://search.certifications.sba.gov/>

APEX: Contact an APEX Accelerator (formerly known as a Procurement Technical Assistance Center, under SBA) for more help finding small businesses contract/subcontracting opportunities.

<https://www.apexaccelerators.us/#/service-area-locator>

Small Business may use APEX Accelerators to **LEARN** how to do business with the Government.
Large Business may use APEX Accelerators to **FIND** subcontractors / support subcontracting goals.

NOTE: Will share Notices of Prime Contractors Industry Days for Subcontracting Opportunities.
***We do NOT endorse any contractor, simply sharing details that support SWF Projects**



APEX ACCELERATORS

Old name = PTAC / **New name** = APEX Accelerators

The APEX Accelerators program, *formerly known* as Procurement Technical Assistance Centers (PTAC), under management of the Department of Defense (DoD), Office of Small Business Programs (OSBP), plays a critical role in the Department's efforts to identify and helps a wide range of businesses enter and participate in the **federal market**. The program provides the **education and training to ensure that all businesses become capable of participating in federal, state, and local government contracts**.

Small Business may use APEX Accelerators to **LEARN** how to do business with the Government.
Large Business may use APEX Accelerators to **find** subcontractors / support subcontracting goals.

<https://www.apexaccelerators.us/#/service-area-locator>

See our Website <http://go.usa.gov/xPQUK> **for the LINKs to ALL the APEX Accelerators offices that support Fort Worth District (TX and LA)**



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CLOSEST APEX TO Fort Worth District, USACE

Official Name: Cross Timbers APEX Accelerator (DFW and North TX Area)

Services: Help companies prepare for contracting with local, state and federal governments. Our mission is to increase the number of contracts awarded to companies in the 72-county service area resulting in increased revenue and jobs in the area. Our mission is to support the Department of Defense National Security and small business strategies. This paradigm shift has impacted the way we do business and provide technical assistance to our clients.

Services include:

- Limited assistance to newly formed companies that do not have innovative solutions for the war fighter.
- Technical assistance is only provided to those companies that are in the Defense and Government Industrial Base (DIB/GIB) as well as, those companies wishing to enter the DIB/GIB who have demonstrated past contracting performance and sound financial capabilities.
- Assistance with SAM.gov registration, socioeconomic applications and other client needs.
- Learn about Cybersecurity Maturity Model Certification (CMMC) – DoD Requirement.

Phone: 817-272-5978

Email: CrossTimbers@uta.edu

Website: <https://www.uta.edu/research/centers/cross-timbers>



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FORT WORTH DISTRICT - *MILITARY BOUNDARIES*

APEX Accelerators are located in metropolitan city areas (*must know county name for the city to search*)

Find the *closest* APEX Accelerator ***to the project*** by searching website

<https://www.apexaccelerators.us/#/service-area-locator>

