

WELCOME

Fort Cavazos Industry Day
25 January 2024



U.S. ARMY



US Army Corps
of Engineers





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AGENDA



- ❖ Intro
- ❖ Fort Cavazos Program
- ❖ Working with USACE
- ❖ How to work for USACE

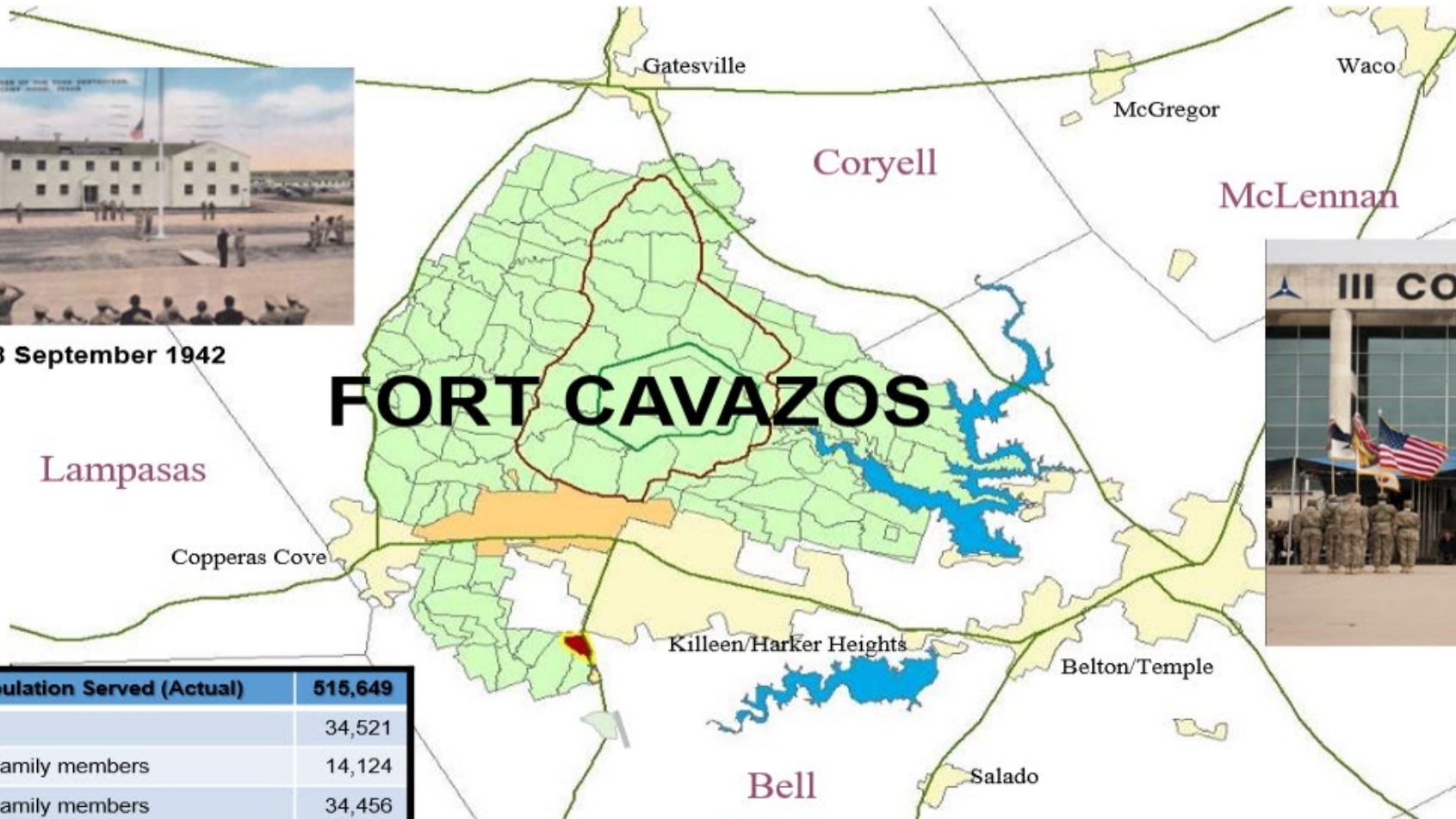
CELEBRATING 80 YEARS OF SERVICE TO OUR NATION



18 September 1942



FORT CAVAZOS



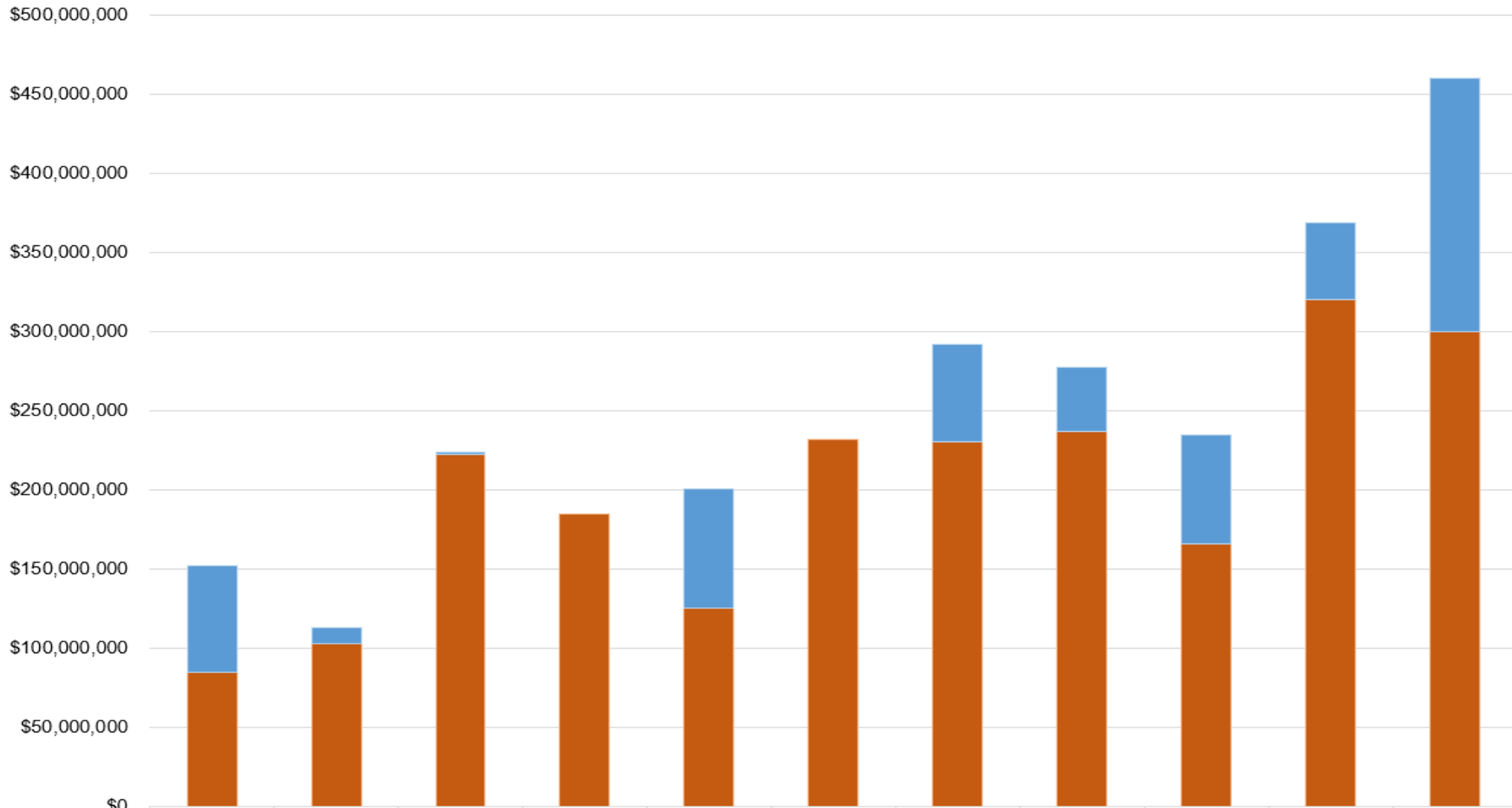
Total Population Served (Actual)	515,649
Soldiers	34,521
On-post Family members	14,124
Off-post Family members	34,456
Gov Civilian Employees	4,816
Service/Contract Employees	6,446
Retirees, Family, Survivors	421,286

WE ARE THE ARMY'S HOME

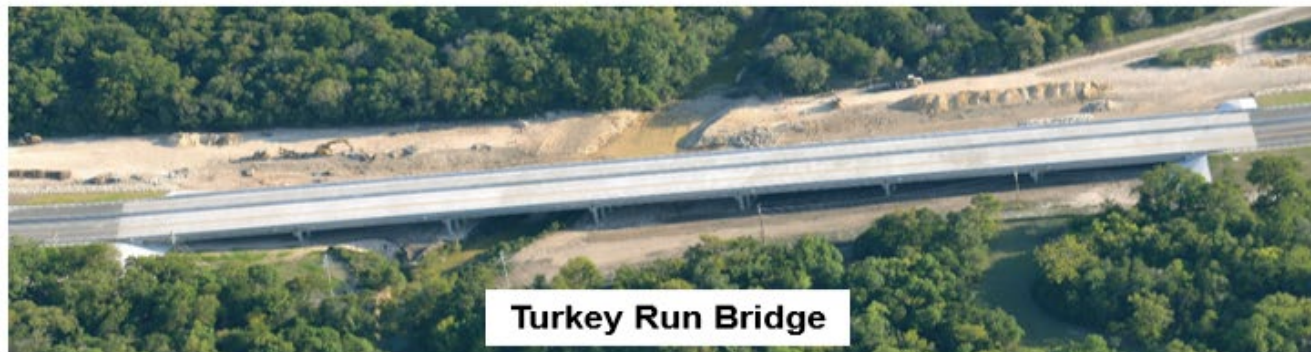




Annual Construction on Ft. Cavazos



	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23
MILCON	\$67,300,000	\$9,600,000	\$2,000,000	\$-	\$75,700,000	\$-	\$61,900,000	\$40,400,000	\$68,700,000	\$48,700,000	\$160,000,000
R&M	\$85,000,000	\$103,000,000	\$222,000,000	\$185,000,000	\$125,000,000	\$232,000,000	\$230,000,000	\$237,000,000	\$166,000,000	\$320,000,000	\$300,000,000
TOTAL	\$152,300,000	\$112,600,000	\$224,000,000	\$185,000,000	\$200,700,000	\$232,000,000	\$291,900,000	\$277,400,000	\$234,700,000	\$368,700,000	\$460,000,000



Fort Cavazos Construction Projects – R&M



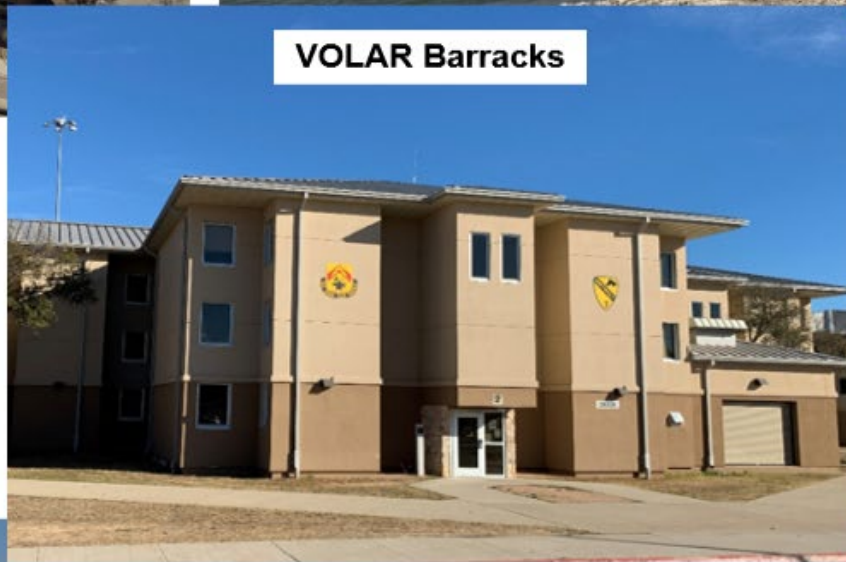
1CD DIV HQ



Landfill Lake Dam



1CD BN HQ



VOLAR Barracks



1CD Motorpool



DRRF Concrete

Army Facility Investment Plan (FIP)

		MILCON
	TOTAL REQUIREMENT	\$64,512,841,963
1	US Army Garrison Hawaii	\$ 4,489,416,000
2	Joint Base Lewis McChord	\$ 4,418,150,000
3	Fort Cavazos	\$ 3,985,650,000
4	Fort Liberty	\$ 3,479,000,000
5	Fort Campbell	\$ 3,446,750,000
6	US Army Garrison Bavaria	\$ 3,438,800,000
7	Guam	\$ 2,999,100,000
8	US Army Garrison Alaska	\$ 2,981,800,000
9	US Army Garrison Japan	\$ 2,053,150,000
10	Fort Bliss	\$ 1,590,100,000

		R&M
	TOTAL REQUIREMENT	\$ 35,327,761,125
1	Joint Base Lewis McChord	\$ 3,433,075,680
2	US Army Garrison Hawaii	\$ 2,904,200,357
3	Fort Liberty	\$ 2,589,543,866
4	Fort Cavazos	\$ 1,994,507,901
5	US Army Garrison Alaska	\$ 1,547,107,292
6	West Point Military Reservation	\$ 1,493,720,636
7	Fort Moore	\$ 1,259,532,141
8	Joint Base Myer-Henderson Hall	\$ 1,185,754,507
9	Fort Bliss	\$ 1,076,077,965
10	US Army Garrison Stuttgart	\$ 972,201,538

		MILCON
	TOTAL PROGRAMMED	\$9,868,062,000
1	US Army Garrison Hawaii	\$1,241,500,000
2	Guam	\$933,000,000
3	Fort Cavazos	\$908,000,000
4	Joint Base Lewis McChord	\$886,000,000
5	Fort Liberty	\$630,700,000
6	Fort Bliss	\$519,000,000
7	US Army Garrison Rheinland-Pfalz	\$516,600,000
8	US Army Garrison Bavaria	\$511,800,000
9	US Army Garrison Ansbach	\$370,800,000
10	Fort Eisenhower	\$261,800,000

		R&M
	TOTAL PROGRAMMED	\$11,668,875,771
1	US Army Garrison Hawaii	\$2,161,530,357
2	West Point Military Reservation	\$1,067,091,458
3	Fort Cavazos	\$981,953,977
4	Joint Base Lewis McChord	\$827,555,000
5	Fort Liberty	\$767,246,086
6	Fort Moore	\$589,977,641
7	Fort Bliss	\$454,238,400
8	US Army Garrison Alaska	\$377,000,000
9	Fort Drum	\$376,291,027
10	Fort Stewart	\$367,053,660



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Fort Cavazos FY24 Major Construction Projects

Project Number	Project Description	Program	Contracting Agency	Design Build or Design Bid Build	ROM
103316	Renovate Barrack 91220	R&M	USACE	DB	\$80M
97074	Renovate Motorpool 26027	R&M	USACE	DB	\$20M
97073	Renovate Motorpool 4351	R&M	USACE	DB	\$20M
87073	Renovate Freeman Dining Facility 39041	R&M	USACE	DB	\$20M
93508	Ammunition Holding Area	MILCON	USACE	DBB	\$10M
95536	Loading and Unloading Docks and Ramps (Commercial Line Haul)	MILCON	USACE	DBB	\$10M
1A205712P	Partial Renovation Bldg. 410	R&M	USACE	DBB	\$5M
AD108439PC AD209883P AD208853P	Renovate (3) Battalion HQ's Bldgs. 41011, 37011 & 9413	R&M	MICC	DBB	\$3M ea.





Renovate Freeman Dining Facility 39041



Existing: Freeman dining facility was constructed in 1976 and was closed in 2020 due to numerous building failures.



FY24 Project: Design build renovation project to create a modern retail dining facility





Fort Cavazos Future Construction Projects

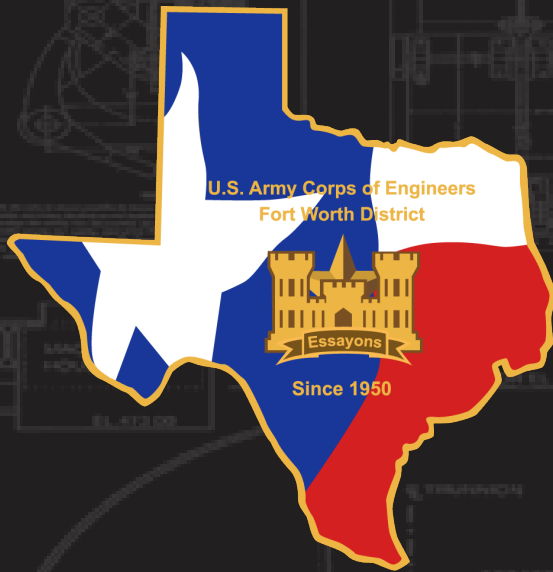
PN	Project Description	Funding Type	DB or DBB	Contracting Agency	ROM	Anticipated Construction Award
87812 94937 100948 100994	Barracks #103 (500 beds) Barracks #104 (250 beds) Barracks #105 (250 beds) Barracks #106 (500 beds)	MILCON	DBB	USACE	\$80M- \$200M ea.	FY26-FY29, could accelerate
100868 100869	Renovate Barracks 10006 & 10008	R&M	DB	USACE	\$25M ea.	FY25
TBD	Renovate Barrack 91210	R&M	DB	USACE	\$80M	FY26
91761 92186 92189 92191 92187 92182	Motorpool #70 Motorpool #71 Motorpool #72 Motorpool #73 Motorpool #74 Motorpool #75	MILCON	DBB	USACE	\$60M ea.	Unknown
103624	Renovate Motorpool 9112	R&M	DBB	USACE	\$20M	FY25
TBD	Renovate Motorpool 30017	R&M	DB	USACE	\$20M	FY27
78303	Military Working Dog Kennel	MILCON	DBB	USACE	\$9M	FY25
80874	Central Energy Plant	MILCON	DBB	USACE	\$34M	Unknown





- **99 Existing Barracks**
- **4,000+ Bed Deficit**
- **Ongoing Construction:**
 - **MILCON: Barracks #100, 101 & 102**
 - **R&M: 15 Hammerhead Barracks Renovations**
- **Future Construction:**
 - **MILCON: Barracks #103, 104, 105, 106 In Design**
 - **R&M: Planned Renovations at Bldgs. 10006/8, 91210/220 & 18015**

Why Would You Want To Come to Work with US ?



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MAKING THE GREAT PLACE GREATER



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FORMOST – PATRIOTIC DUTY



13

- Supporting the War Fighter
 - » Training
 - » Sustainment
 - » Family
- Recognition of completing projects





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WE PAY



- We pay well
 - » We expect to pay for our procedures (Safety/QC Systems)
 - » Increase in Davis Bacon Wages and Federal Minimum Wage
- Prompt Payment Protection
 - » Government is required to pay with 14 days of properly submitted request
- Protection of Contractor
 - » We expect Contractor to follow plans/specs (the Contract)
 - » If the Government does not follow contract, we pay
 - » If changes are needed in Contract (differing site conditions, errors), we do a modification to correct
- Current lower participation on bidding of our projects
 - » Increases the probability of award if you participate
 - » Getting Foot in the Door and perform, opens multiple other opportunities





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WHAT WE ARE LOOKING FOR



We Are Looking For:

- » Team Members that are interested in building a Partnership
- » Team Members that are Reliable
- » Team Members that are Responsive
- » Team Members that are Proactive





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HOW DO WE GET THERE



- Removing the Fear of Working for USACE!
- Open Discussion about USACE Procedures:
 - 3 Phase Inspection
 - » Goal is to increase production without rework/tear out
 - Preparatory – We talk about what we are going to do
 - Initial – After work started, is it matching the contract
 - Follow-up – As work continues, are we still meeting the contract requirements
 - Safety
 - » Safety is our number 1 priority (we want worker to go home at the end of everyday!)
 - » One-on-one meetings before work or safety plans submitted
 - Goal of discussing requirements, help understanding
 - Over-the-shoulder
- Diversity of Projects and Consistency of Projects
 - Allows Contractors to develop





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TEAM MEMBER CONCERNS



- **Access to Fort Cavazos**
 - We have not seen issues over the last couple of years
 - USACE provides letter for Prime and your subcontractor to obtain passes for each employee (one-year pass)
 - All individual will have to have a background check
 - » Common Red Flags; Felony Convictions, illegal/non approved foreign nationals
 - Commercial Vehicle Access – 24 hours a day, drivers can get passes at Clarke Road Gate (90 days, no letter required, FBI background check required while at Gate)
- **Certified Pay Rolls**
 - We require electronic certified pay rolls to be submitted
 - Once Contractors start using, we have seen a decrease in DOL violation and fines
 - We will help at anytime; Contractor does Good, we do Good
- **USACE Wants to hold money from Contractors**
 - We DO NOT!
 - Situations where we might hold funds
 - » Work not per contract
 - » Failing to maintain schedule (covering Liquidated Damages)
 - » DOL violations
 - NONE of the above will happen without discussions with you and giving you the ability to correct before hand
- **USACE Is Hard to Work With**
 - We give you our playbook during pre-award/bidding. Ask questions
 - We just want what is in the Contract (plans/specs)
 - The Contract protects the Contractor from the Government, we pay if we don't follow our rules.





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LESSON LEARNED



Solicitation/Pre-bid:

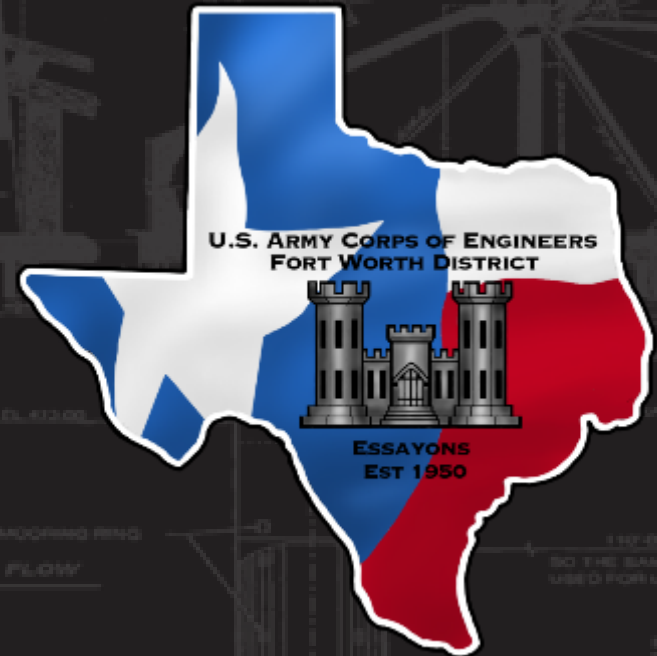
- Ask questions (bidder inquiries)
- If project requires Bidders to submit proposal:
 - Follow the instructions, only provide what the Government is asking to be submitted

After Award/During Construction:

- Design Build Projects
 - Not providing a complete design at Final Design; delaying construction
 - Adhering to design schedule; which delays construction
 - Involving Subcontractors during the design process
- Construction
 - Paperwork (drives project)
 - » Early, Correct (site specific)
 - » Product Data, Safety Plans
 - » Government is open to over-the-shoulder (as long as both sides come prepared for the meeting)
 - Schedule Management
 - » Schedule is how the project is going run; it is NOT to become just a history of what happened
 - » It's NOT just a payment tool
 - » Buying out subs and material early
 - » Changes to schedule are OK!

COMING TO WORK WITH US

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25 January 2024



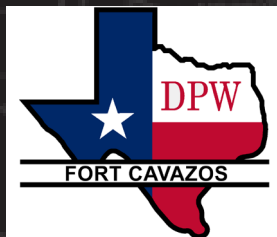
Ali Marshall
Deputy, Office *Small Business Programs* (OSBP)
Fort Worth District (SWF)
U.S. Army Corps of Engineers (USACE)



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CORNERSTONE OF THE SOUTHWEST



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AGENDA



1. Acquisition Strategy
2. Solicitation Process
3. Sub-Contracting Opportunities
4. Advocate for Small Business

**SWF Small
Business
Program Office**



**Contractor
Opportunities!!**



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Acquisition Strategy & Solicitation Process



1. IFB ~ Invitation For Bid – Contractor Submits a \$
 - Unrestricted – Full and Open
 - Small Business
2. Best Value – Contractor submits a proposal (technical/management) and \$
 - Unrestricted – Full and Open
 - Small Business
3. Sole Source 8(a)

✓ *Contracts awarded to Large Business MUST include a Small Business Sub-Contracting Plan.*





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HOW TO COME TO WORK FOR US



How to find out about our projects:

Register In:

<https://sam.gov>

<https://piee.eb.mil/>

Search for the Agencies DoDAAC:

USACE Fort Worth District: **W9126G**

Fort Cavazos MICC: **W91151**

Submitting Proposals:

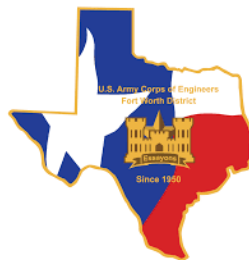
Follow bid documents requirements

Submitted through <https://piee.be.mil>





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What does the Deputy for Small Business provide?

Advocate for Small Business

The Deputy for Small Business Programs helps **develop *and* improve** small business capabilities, to maximize your opportunity for contracts within the Fort Worth District. *Also* share information for sub-contracting opportunities with prime contractors.

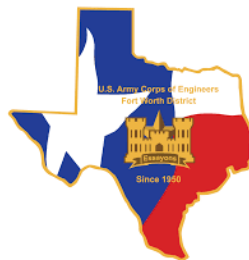
Provide small business information to district staff, military installations, area offices, lake office personnel regarding regulations, procedures, & acquisition strategy as it relates to supporting small businesses to receive contracts.

Request: Email ***Updated*** Capability Statements

Email: Alisa.Marshall@usace.army.mil



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What does the Deputy for Small Business provide?

Secondary Focus
Sub-Contracting opportunities with Prime Contractors

A Prime contractor can be a Small Business OR Large Business

DoD contracts awarded to a Large Business MUST include a Small Business Sub-Contracting Plan.

***Strive** to provide information to Prime Contractors & Sub-Contractors for sub-contracting opportunities.*



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I WANT YOU

Email

Capability Statement / 1-Page Flyer / Capability Briefing

Alisa.Marshall@usace.army.mil

Deputy, Office of Small Business Programs (OSBP)
Fort Worth District (SWF), U.S. Army Corps of Engineers (USACE)
View Events, Forecast, & Information: <http://go.usa.gov/xPQUK>



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INTRODUCTION TO SBA



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Q & A

