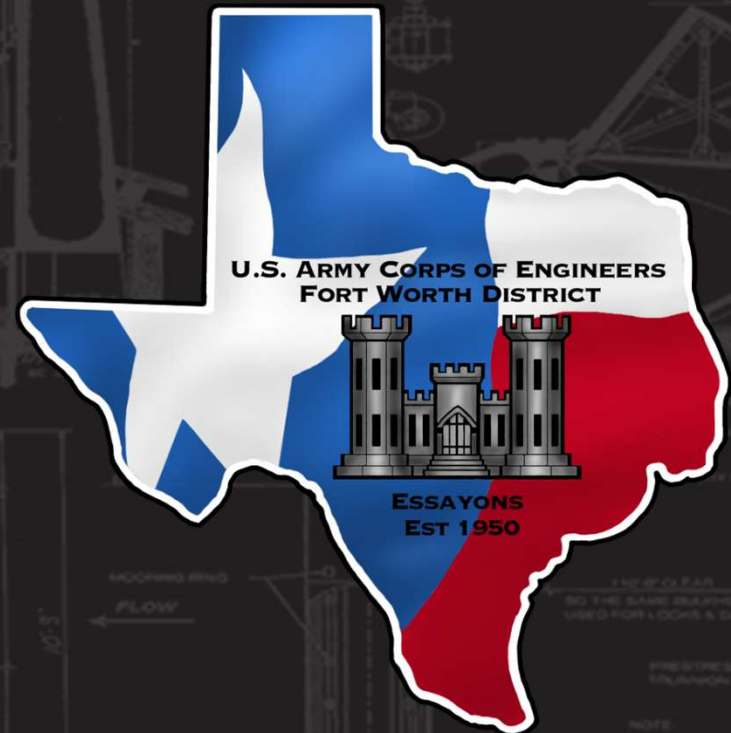


# Small Business Programs

*Presentation for:*  
Corpus Christi Army Depot Industry Day  
*In collaboration with*  
Army Materials Command  
Naval Facilities Engineering Systems Command (NAVFAC)  
4 April 2024

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# ***AGENDA***

- ❖ Small Business Advocate
- ❖ Acquisition Strategy / Source Selection Process
- ❖ Solicitation Process
- ❖ Sub-Contracting Opportunities
- ❖ Corpus Christi Projects



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## Small Business Advocate *Provides*

### ➤ *Advocate*

Assure SB are given fair opportunity and consideration in procurements

### ➤ *Inform*

Forecast Opportunities, Acquisition Process, Outreach Events

### ➤ *Counsel*

Capability Statement Improvements

✓ Include Updated Experience, Performance Rating, General Description, and \$ Amount

DSBS Profile Improvements

✓ Include Keywords, Performance Area, Bonding Increases, Updated Experience

### ➤ *Assist*

✓ Encourage Industry Response to Sources Sought, Participation, Networking, Subcontracting

✓ District Staff with *Market Research / Acquisition Strategy* (Recommend SB for procurements)

### ➤ *Review*

SB Coordination Records, SB Participation Proposals, SB Subcontracting Plans



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## Acquisition Strategy / Source Selection Process

### Small Business 8(a) Program:

- Competitive 8(a)
- Sole Source 8(a)

### Socio-Economic Small Business Set-asides:

- 8(a) Program
- HubZone
- SDVOSB
- WOSB

### Small Business Set-asides or Full and Open (Unrestricted) Competitive acquisitions:

- Invitation for Bid (IFB)
- Best Value Trade Off (BVTO) [*Preferred method*]

**Did you know?**  
Responding to a Sources Sought  
may determine  
Acquisition Strategy!



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# Solicitation Process

- ❑ Solicitations may be found: (*Registration required*)

<https://sam.gov>

<https://piee.be.mil>

- ❖ View solicitations in sam.gov, search by DoDAAC or by Name (**view only** capability):

W9126G

or

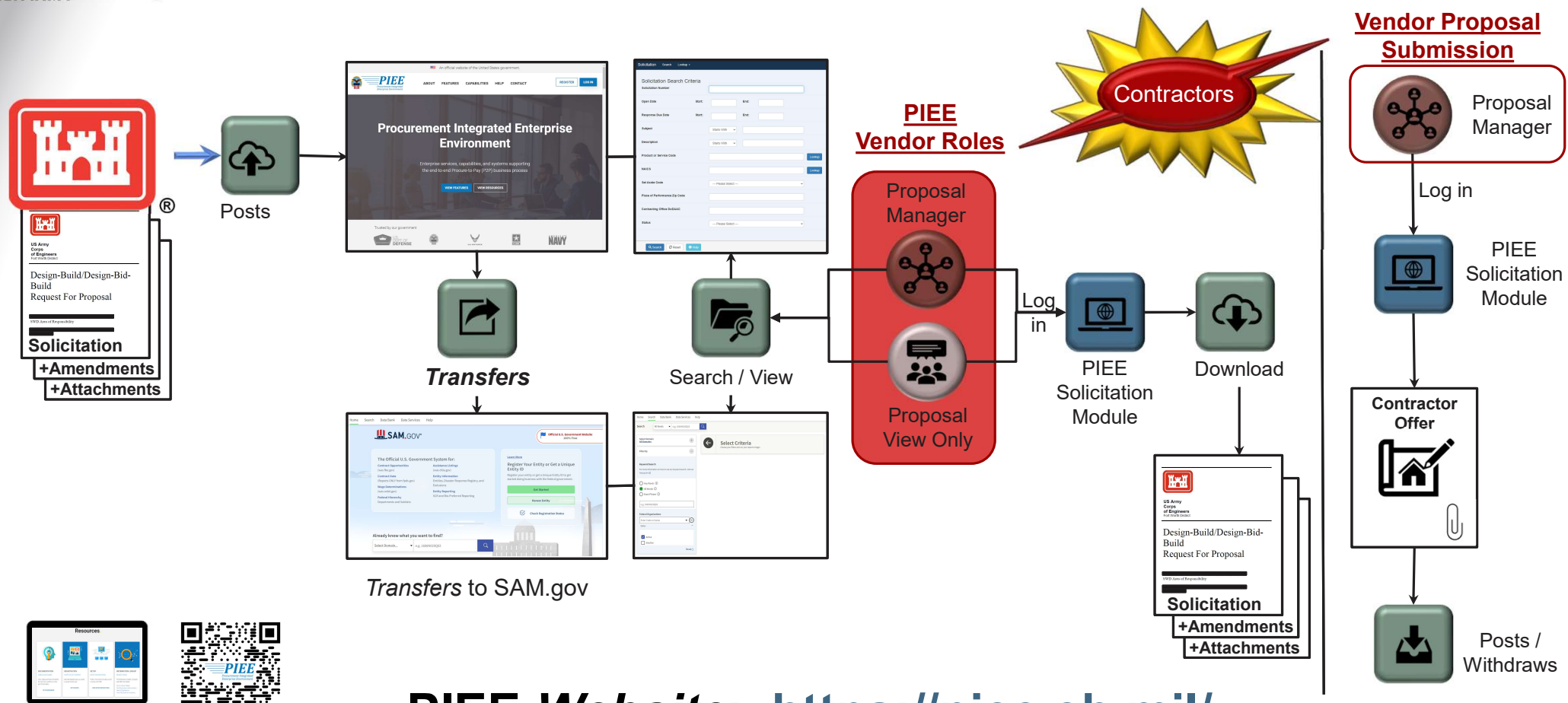
US Army Engineer District Ft Worth

- ✓ Submit proposal in PIEE:

Follow specific solicitation requirements



# PIEE SOLICITATION PROCESS

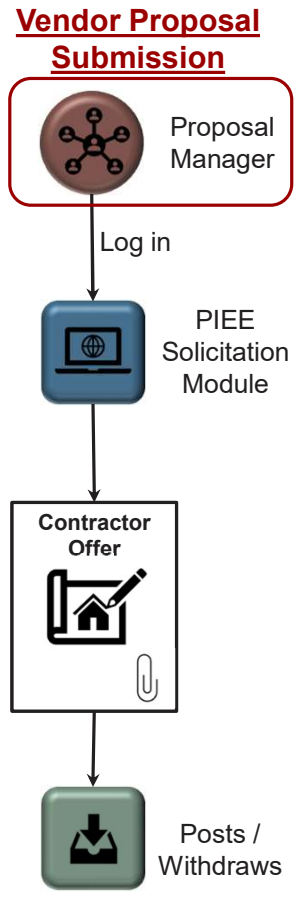


Transfers to SAM.gov

**PIEE Website:** <https://piee.eb.mil/>



PIEE Web Based Training





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# PIEE SEARCH

Typical Fort Worth RFP #:

**W9126G 24 R 0001**

This Character is issued sequentially

This Character indicates the type of  
action: R = RFP, B = IFB, D = IDIQ, C =

This character indicates the fiscal year the action was  
created, advertised, or awarded

W9126G is the Fort Worth District DODAAC. Every action Fort Worth  
issues starts with its DODAAC. It lets all parties know who issued the

## What is a DODAAC

Department of Defense  
Activity Address Code

• Fort Worth (SWF) **W9126G**

## PIEE Search Page

Solicitation Search Criteria

Solicitation Number

Open Date Start:  End:

Response Due Date Start:  End:

Subject Starts With

Description Starts With

Product or Service Code  [Lookup](#)

NAICS  [Lookup](#)

Set Aside Code

Place of Performance Zip Code

Contracting Office DoDAAC

Status

[Search](#) [Reset](#) [Help](#)

### What this means to Contractors:

- Search Fort Worth District specific opportunities in **PIEE**, search Contracting Office DODAAC to see all RFPs, RFQs and IFBs (*View, Download, & Submit Proposal*)
- Search Fort Worth District specific opportunities in **SAM.gov**, search under DODAAC to see all RFPs, RFQs and IFBs. (*View Only*)
- Consider updating subscriptions or registries to include Fort Worth's DODAAC.



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# FORT WORTH DISTRICT



SWF postings

## Airman Training Complex (ATC) 8 at Lackland AFB, San Antonio, Texas

**Notice ID: W9126G24R0002**

Presolicitation:

Airman Training Complex (ATC) 8 at Lackland AFB, San Antonio, Texas

Please note this solicitation requires offero

...

Department/Ind.Agency  
DEPT OF DEFENSE

Subtier  
DEPT OF THE ARMY

Office  
US ARMY ENGINEER  
DISTRICT FT WORTH

Contract Opportunities

Current Response Date  
January 23, 2024 at  
02:00 PM CST

Notice Type  
Updated Presolicitation

Updated Date  
Nov 17, 2023 [\(1\)](#)

Published Date  
Nov 17, 2023



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# Subcontracting Opportunities

Army Federal Acquisition Regulation (AFAR) Encourages:

- ❖ Small Business Participation

AFAR Requires:

- ✓ Small Business Sub-contracting Plan
- *Small Business Programs **strives** to provide networking for sub-contracting opportunities*

Other recourses:

1. APEX Accelerator (*Corpus Christi*): <http://www.delmar.edu/apexaccelerator>
2. SBA (*Nueces County*): <https://www.sba.gov/district/lower-rio-grande-valley>

*Did you know?*

Contracts awarded to Large Business must include SB Subcontracting Plan  
(FAR 52.219-9)



# CCAD & JBSA OPPORTUNITIES

		Range (\$)*	% of Program \$	
2024	• SRM	\$100 – 250M	FY24:	CCAD 18%
	• MILCON	\$500 – 700M		JBSA 20%
2025	• SRM	\$100 – 250M	FY25:	CCAD 2%
	• MILCON	\$800M – 1.5B		JBSA 62%
2026	• SRM	\$100 – 250M	FY26:	CCAD 15%
	• MILCON	\$800M – 1.5B		JBSA 2%

- SRM: Sustainment, Restoration, & Modernization
- MILCON: Military Construction

\* Based on current program information



# Military Program

## (South Texas Area Office)

PROJECT	LOCATION	TYPE	RELEASE	COST	Acquisition	Solicitation	Business
Basic Military Training Recruit Dormitory 8	JBSA - Lackland	Construction	2 <sup>nd</sup> QTR FY24	\$100M-\$250M	NONE/No Set Aside	RFP1/Competitive RFP – One Step	Major MILCON
Child Development Center	JBSA – Lackland	Construction	2 <sup>nd</sup> QTR FY24	\$25M-\$50M	NONE/No Set Aside	RFP2/RFP – Two Step	Major MILCON
Child Development Center	JBSA – Randolph	Construction	2 <sup>nd</sup> QTR FY24	\$25M-\$50M	NONE/No Set Aside	RFP2/RFP – Two Step	Major MILCON
Naval Technical Training Center Mock Ship & Pier, Mock Village, Roads and Small Arms Weapon Training Facility	JBSA – Lackland	Construction	3 <sup>rd</sup> QTR FY24	\$5M-\$10M	SB/Small Business	IDC/Competitive DO/TO against existing Contract	Military SRM
Defense Information Systems Agency Warehouse Facility	JBSA Lackland	Construction	3 <sup>rd</sup> /4 <sup>th</sup> QTR FY24	\$1M-\$5M	SB/Small Business	IDC/Competitive DO/TO against existing Contract OR 8(a) Match	Military SRM
Job Order Contract for JBSA & CCAD	Joint Base San Antonio and Corpus Christi Army Depot	Construction	2 <sup>nd</sup> QTR FY24	\$45M Overall Capacity – Base + 2 Option Years	SB/Small Business	IDC/Competitive	Military SRM
Chapel for America's Airmen	JBSA Lackland	Construction	3 <sup>rd</sup> QTR FY24	\$50M-\$100M	NONE/No Set Aside	RFP1/Competitive RFP – One Step	Major MILCON



# Military Program

## (South Texas Area Office)

PROJECT	LOCATION	TYPE	RELEASE	COST	Acquisition	Solicitation	Business
T-7A Add/Alt Egress Shop	JBSA – Randolph	Construction	1 <sup>st</sup> QTR FY25	\$1M-\$5M	SB/Small Business	IDC/Competitive DO/TO against existing Contract	Minor MILCON
Medical Education & Training Complex Dormitory #1	JBSA – Fort Sam Houston	Construction	2 <sup>nd</sup> /3 <sup>rd</sup> QTR FY25	\$250M-\$500M	NONE/No Set Aside	OTA OR RFP1/Competitive RFP – One Step	Major MILCON
Upgrade Critical Medical Facilities	JBSA – Fort Sam Houston	Construction	4 <sup>th</sup> QTR FY25	\$10M-\$25M	SB/Small Business	IDC/Competitive DO/TO against existing Contract OR RFP1/Competitive RFP – One Step	Other MILCON
91 Cyber Ops Center	JBSA – Lackland	Construction	2 <sup>nd</sup> /3 <sup>rd</sup> QTR FY25	\$50M-\$100M	NONE/No Set Aside	RFP1/Competitive RFP – One Step	Major MILCON
Naval Technical Training Center Shoot House	JBSA – Lackland	Construction	2 <sup>nd</sup> QTR FY25	\$1M-\$5M	SB/Small Business	IDC/Competitive DO/TO against existing Contract	Military SRM
Naval Technical Training Center Student Briefing Facility	JBSA – Lackland	Construction	2 <sup>nd</sup> QTR FY25	\$1M-\$5M	SB/Small Business	IDC/Competitive DO/TO against existing Contract	Military SRM
Temporary Lodging Facility	JBSA – Lackland	Construction	3 <sup>rd</sup> QTR FY24	\$25M-\$50M	NONE/No Set Aside	RFP1/Competitive RFP – One Step	Non-Appropriated Funding (NAF)
Construct Visiting Quarters	JBSA – Lackland	Construction	3 <sup>rd</sup> QTR FY24	\$50M-\$100M	NONE/No Set Aside	RFP1/Competitive RFP – One Step	Non-Appropriated Funding (NAF)



# Military Program

## (South Texas Area Office)

PROJECT	LOCATION	TYPE	RELEASE	COST	Acquisition	Solicitation	Business
Basic Military Training Dining Classroom Facility 4	JBSA - Lackland	Construction	3 <sup>rd</sup> /4 <sup>th</sup> QTR FY25	\$100M-\$250M	NONE/No Set Aside	RFP1/Competitive RFP – One Step	Major MILCON
Powertrain Facility (Engine Assembly)	<b>CCAD</b>	Construction	2 <sup>nd</sup> QTR FY24	\$100M-\$250M	NONE/No Set Aside	RFP1/Competitive RFP – One Step	Major MILCON
Powertrain Facility (Inspections)	<b>CCAD</b>	Construction	TBD	\$50M-\$100M	NONE/No Set Aside	RFP1/Competitive RFP – One Step	Major MILCON

## UPCOMING EVENTS

El Paso APEX Accelerator Small Business Industry Day, 14 May 2024

Registration Link: <https://www.elpasococ-events.org>

Dyess Air Force Base Industry Day (B-21 Program), 3 June 2024

Registration Link: [TBD](#)

**Email Capability Statement to**  
**[Alisa.Marshall@usace.army.mil](mailto:Alisa.Marshall@usace.army.mil)**

Download  
FY24 Outreach  
Calendar  
on SB Website



SWF Office of  
Small Business  
Programs



Contractor  
Opportunities!



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## QUESTIONS

*Thank You*



Go forth and be successful

CCAD Potential Workload FY2024

<b>Serial Number</b>	<b>Project Description</b>	<b>IJO #</b>	<b>Location</b>
4225261	JOC - CCAD Exterior Signs Evaluation and Repair	5-6604	CCAD
5487775	JOC - Repair pavement at buildings 130, 135 and Bldg. 1825	5-6871	BLDG131
5769067	JOC Contractor to design, layout and stripe new parking lot lines	5-6913	HGR46
5982675	JOC: Hangar 45 - AA&E Vault Door Replacement	5-6966	HGR45
6157662	JOC Install generator at Bldg. 1880 in support IT server router	5-7007	BLDG1880
6549751	JOC: Bldg. 340, Replace and rehab the exterior doors (5-7143)	5-7143	B-340
	AHU in Prep and Finish		
	Repair HVAC in Fuel Control		
	HVAC improvemnt in building 37		
	Steam line repairs		
	Cooling Tower replacement - 1828 mod plant		
	Cooling Tower replacement - MR1 cell 2		
	Replace Air Compressors at 1700 - Curtis units		
	Restroom renovations		
	Breakroom renovations		
	Conference room renovations		
	Repair Team Nights building		
	Renovation of ITB building		
	Renovation of Property Book building		
	Repair Water Treatment RO Shack		
	Repair Expansion Joints on Exterior Walls		
	Install Roof Fall Protection b1700.1 and .2		
	Design and Install Swing Gates at All Loading Docks		
	Install Secure (CCI) Room in Hangar 43		
	Replace existing vault door in Hangar 45		
	Failed Sewer Lines - 3 locations		
	Transmission Test Cells Roof Guardrails		
	Door upgrades in 340		
	Renewal/renovate 10 smoke shacks		
	Repair damaged IT conduit below Avenue D		
	Replace TX / Substations at Hangars		
	Replace 15[KV] gas switches that are beyond servicable life		

Replace substation AN

Replace substation AM

Air-cooled chillers - 1700.1, Building 340, Engine Cleaning