KEY TECHNOLOGY REQUIREMENTS
- Cybersecurity
- Cloud Computing
- Wireless Technologies
- High Performance Analytics
- Virtualization
- Secure Mobile Technologies

ADDITIONAL REQUIREMENTS
- Mathematics Research/Advanced Mathematics
- Signal Processing
- Cryptanalysis
- Electrical Engineering
- Language Analysis and Translation
- Systems Engineering
- Biometrics
- Technical and Non-technical Training
- Information Operations/Defensive Information Operations
- Microelectronics
- Engineering
- Physical Security Services
- Program Management
- Research
- Facilities & Logistics
- Hardware/Software
- And Much, Much More!

OFFICE OF SMALL BUSINESS PROGRAMS
The Office of Small Business Programs (OSBP) provides a “front door” to NSA for companies desiring to do business with the Agency. We facilitate the exposure of potential business partners to other NSA organizations through events, programs, and partnerships fostered throughout the community. As the Office of Small Business Programs, we work to ensure the maximum practicable prime and sub contracting opportunities exist within NSA acquisitions for all types of small business concerns.

OFFICE OF SMALL BUSINESS PROGRAMS
PHONE: (443) 479-2384
FAX: (443) 479-2470
E-MAIL: smallbusiness@nsa.gov

ACQUISITION RESOURCE CENTER (ARC)
PHONE: (866) 914-6272
WEB: www.nsaarc.net
E-MAIL: nsaarc@nsaarc.net

PROVISIONAL INDUSTRIAL SECURITY APPROVAL (PISA) PROGRAM
PHONE: (443) 479-2468
FAX: (443) 479-2470
E-MAIL: pisa@nsa.gov

www.nsa.gov
www.nsa.gov/business
UNDERSTAND NSA
NSA has two distinct missions: signals intelligence, collecting and analyzing intelligence from foreign signals, and cybersecurity, preventing and eradicating cyber threats to U.S. national security systems and critical infrastructure.

The business section of the NSA website provides valuable information on working with NSA to accomplish our mission. Visit www.nsa.gov/business.

THE ARC
The Acquisition Resource Center (ARC) is NSA’s innovative business registry that provides a one-stop source for acquisition information. The registry also serves as a market research tool for NSA personnel.

Registration in the ARC is mandatory for any company wanting to do business with NSA. Visit www.nsaarc.net.

PATHWAY TO SUCCESS
Our “Pathway to Success” briefings assist new vendors in learning about this Agency, our needs, and special programs intended to enhance our industrial base. Registration is required in advance. All attendees must be U.S. citizens. Register at www.nsaarc.net/pathway.

NETWORK!
Visibility and networking are key in the NSA community. Companies should attend Agency hosted events and get involved with reputable industry groups.

Business in a Minute
NSA’s annual Business in a Minute event consists of focused meetings scheduled throughout the day between small business industry representatives, NSA prime contractors, and NSA government offices. Industry representatives have 15 minutes to present their best case for doing business with NSA.

Industry Expos
Industry Expos give Agency personnel a convenient opportunity to observe the latest technologies and to provide companies a cost and time-effective forum to demonstrate their product and services.

ACCESS RESOURCES
The NSA Office of Small Business Programs (OSBP) provides programs and events to foster business relationships in support of NSA’s mission and goals. For more information, visit www.nsa.gov/business/programs.

Capability Briefs
Schedule capability briefs with the appropriate Program Executive Office within NSA to determine if there is an interest on the Agency’s behalf. PEO contact information can be found under the Acquisition, Forecast tab, once your company is registered in the ARC.

Provisional Industrial Security Approval (PISA) Program
The PISA Program is designed to assist businesses not currently doing business within the NSA community at NSA gain personnel clearances. The purpose of the program is to provide companies the ability to engage in classified discussions in an effort to bring state of the art and innovative technologies to NSA. For more information, please go to www.nsa.gov/business/programs/pisa.

GreyBox
To assist developers in building technologies that can work in our technical ecosystem, NSA has developed GreyBox, a tool used to test, integrate and demonstrate that software can work with NSA’s architecture. GreyBox includes mock-ups of interfaces for several common services that are dependencies for multiple mission applications in our classified environments. Developers can use GreyBox in their own unclassified software development facility, install their software, and assess how well their software can interoperate with our interface. GreyBox is now available through the NSA Acquisition Resource Center (ARC). If your company is already registered with the ARC, you can download GreyBox today.